



Fremtidens tjenesteplattform i offentlig sektor

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CGI is a global end-to-end IT and business process services leader

High-end business and
IT consulting

68,000 professionals,
75% shareholders

4,500 clients
across the globe

System integration,
IT and business process
outsourcing

400 offices,
40 countries
around the world

9/10
client satisfaction score for the
past 10 years

100+ mission-critical
IP-based
solutions

\$10B
annual revenue

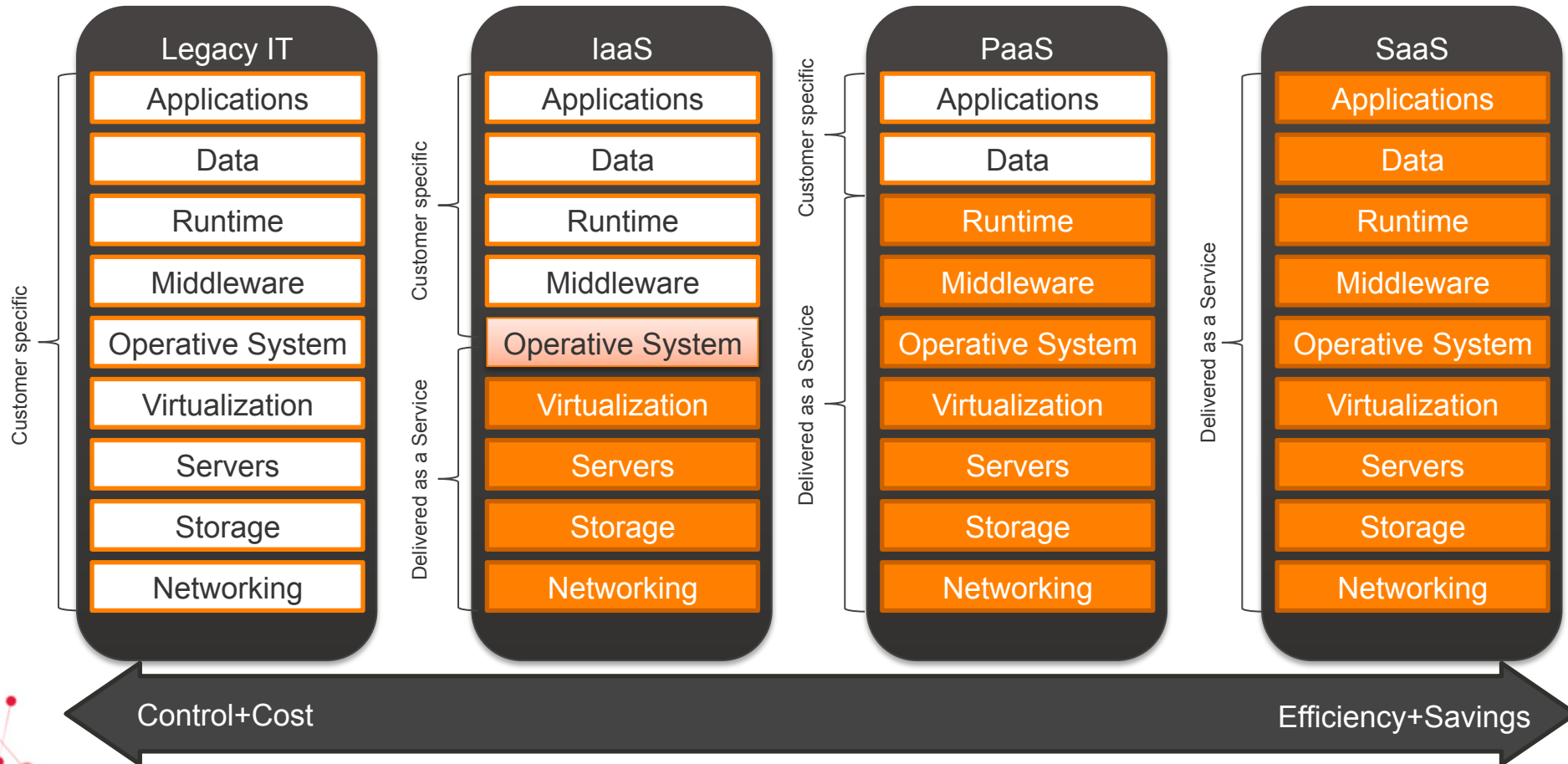
World's 5th largest independent IT and BPS firm



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Legacy (2009)

Cloud Stack Traditional Managed Services vs. IaaS, PaaS, SaaS



NIST

- **On-demand self-service.** A consumer can unilaterally provision computing capabilities, such as server time and network storage, as needed automatically without requiring human interaction with each service provider.
- **Broad network access.** Capabilities are available over the network and accessed through standard mechanisms that promote use by heterogeneous thin or thick client platforms (e.g., mobile phones, tablets, laptops, and workstations).
- **Resource pooling.** The provider's computing resources are pooled to serve multiple consumers using a multi-tenant model, with different physical and virtual resources dynamically assigned and reassigned according to consumer demand. There is a sense of location independence in that the customer generally has no control or knowledge over the exact location of the provided resources but may be able to specify location at a higher level of abstraction (e.g., country, state, or datacenter). Examples of resources include storage, processing, memory, and network bandwidth.
- **Rapid elasticity.** Capabilities can be elastically provisioned and released, in some cases automatically, to scale rapidly outward and inward commensurate with demand. To the consumer, the capabilities available for provisioning often appear to be unlimited and can be appropriated in any quantity at any time.
- **Measured service.** Cloud systems automatically control and optimize resource use by leveraging a metering capability¹ at some level of abstraction appropriate to the type of service (e.g., storage, processing, bandwidth, and active user accounts). Resource usage can be monitored, controlled, and reported, providing transparency for both the provider and consumer of the utilized service.

Just a normal day and yet another project

- Plan

- Purpose
- Scope
- People
- Financials
- Timescale
- Risk
- Implementation

- Where we failed

- Purpose
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CGI SDE

CGI Norway have for the last 5 years been building and running a cloud environment together with Microsoft in Norway.

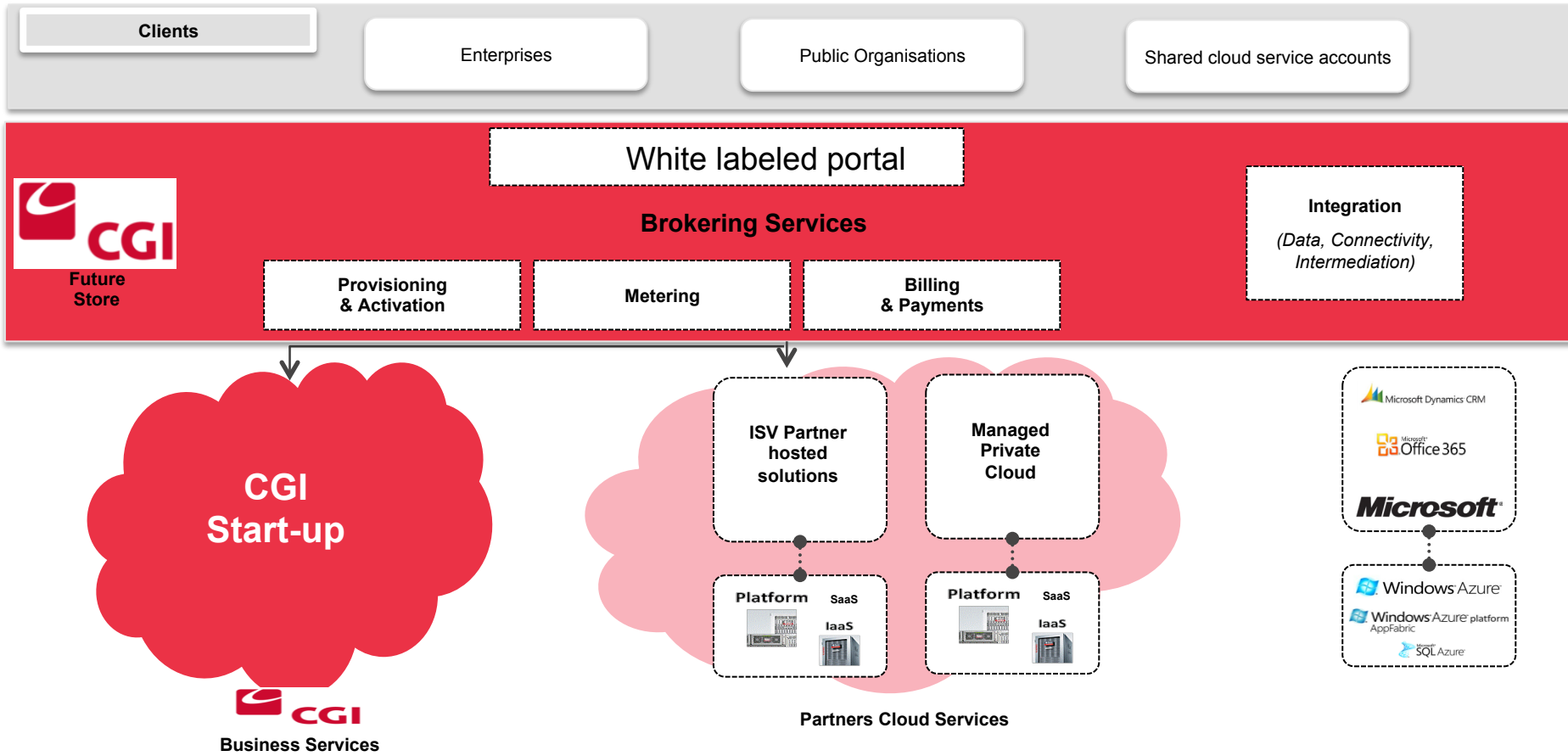
Last great win, a Hybrid cloud solution including public clouds like Azure and Office 365, and CGI's DC's in Norway for 100.000 users.

UDE's own presentation of this solution

<https://vimeo.com/124928251>



CGI: Broker and Service Integrator



SDE 2.0 Fremtidens tjenesteplattform



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Customer Point of View

- **Always On**
There is no downtime in the cloud. Build infrastructure that automatically reallocates resources so maintenance windows or system failures do not affect the end users.
- **On Demand**
The customer chooses at any point in time when and where to consume the service.
- **Pay as you go**
The customer only pays for the services they consume.
- **Self-service**
The customer has the ability to leverage the services without any IT involvement.



Value chain

The project has focused on the cloud model applied to the whole value chain.

- Sales
- Market
- Finance
- HR
- Operations
- Vendors
- ...



Vendors

“High cost for on-prem cloud?”

Traditional business model for an on-prem cloud is similar to traditional box buying.

- Cloud approach to deliver services
“Pay as you go, and only for what you use”
- Guarantee that capacity is available

We already have this capability in the public clouds.

Why not in our datacenters?

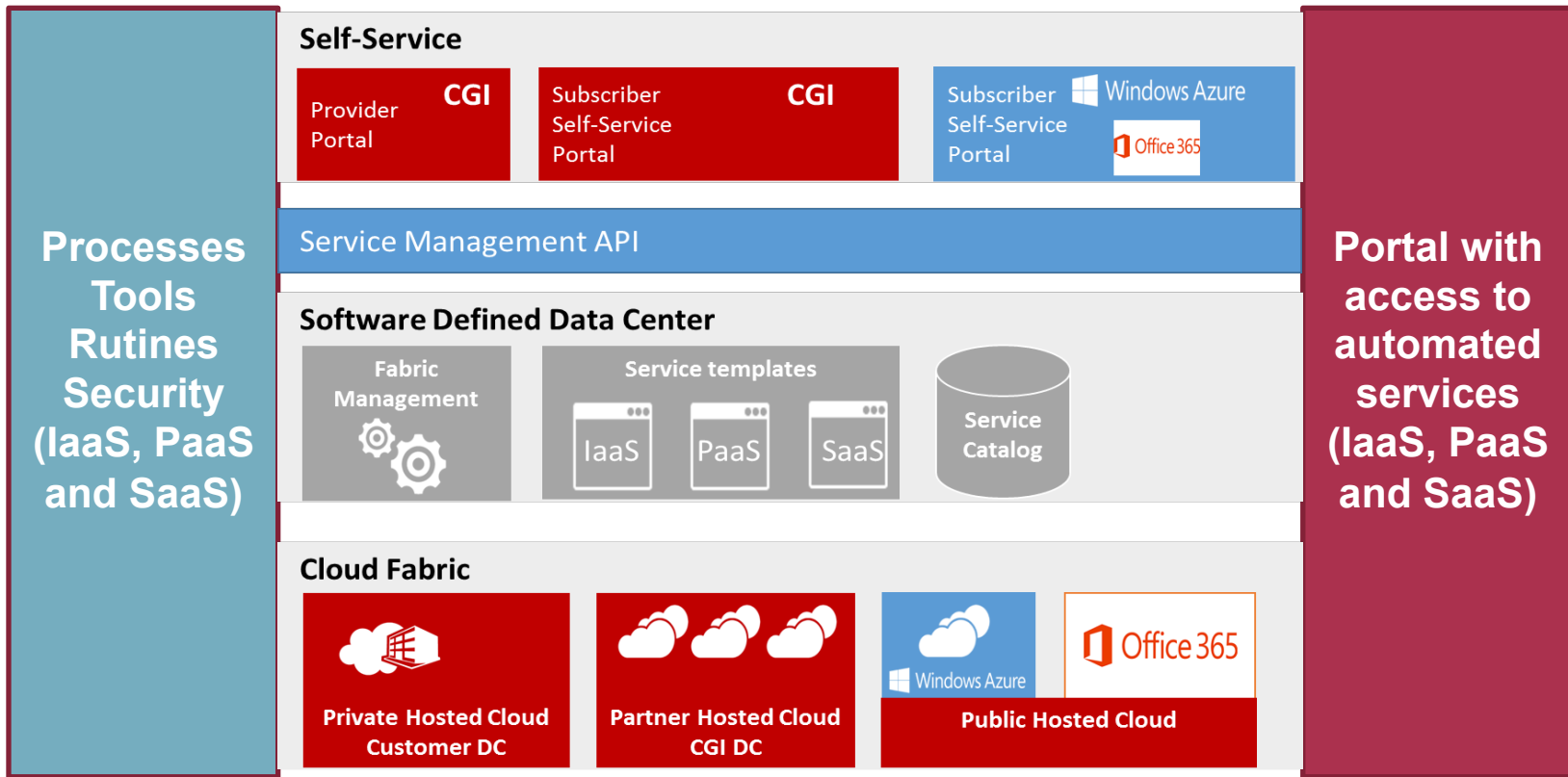


Fremtidens tjenesteplattform

- Converged infrastructure with servers, data storage devices, networking equipment and software for IT infrastructure management, automation and orchestration
- Designed to reduce the complexity and risk of implementing a self-service cloud
- As a result, service providers can respond quickly to business opportunities—without worrying about having the ability to manage dynamic, highly virtualized workloads
- Microsoft Cloud Platform System – powered by Dell



CGI SDE 2.0 platform 2015



Financial model based upon the cloud definition of «Pay as you go, and only for what you use».

QUESTIONS?

Q!





Our commitment to you

We approach every engagement with one objective in mind: to help clients succeed

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